



CITY OF WESTFIELD, MASSACHUSETTS

Purchasing Department
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March 29, 2016

To Whom it May Concern:

It is my pleasure to recommend the Owners Project Management services of P3.

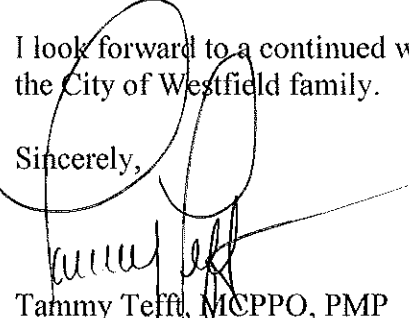
During the past seven years, The City of Westfield and in particular my office has worked directly with Dan Pallotta, principal of P3. They have assisted with a multitude of projects including MSBA (Massachusetts School Building Authority) related construction projects, Energy Management Services Contracts totaling over 20 million, construction oversight of our 20,000 sq ft senior center and most recently a renovation and addition of our Little River Road Fire Substation. P3 offers superior quality, service and professionalism.

Their attention to detail and ability to problem solve have made our projects successful. Due to the diligence of Dan Pallotta and his team, the City saved considerable money in our Vocational school renovation project including almost a million in additional masonry work that the MSBA agreed to pay for after the persuasiveness and persistence of Mr. Pallotta. In addition to the above because of Dan's ability to problem solve we were able to negotiate a change order successfully between a designer and the contractor resulting in a \$40,000 savings to the City of Westfield.

With no reservations and with the utmost respect for this company I highly recommend P3 to be considered for all of your Owners Project Manager needs.

I look forward to a continued working relationship with them and consider them part of the City of Westfield family.

Sincerely,



Tammy Tefft, MCPPO, PMP
Director of Purchasing